Benjamin Peterson

Digital Marketer & Manager

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Education

B.A. in Digital Technology & Culture

Washington State University Vancouver Social Media Marketing Certificate May 2023

Minor in Communication

Work Experience

Sailworks Digital Marketer & Manager | March 2024 – Present

Sailworks.com

- Planned and executed comprehensive paid advertising campaigns across various digital platforms, achieving a
 41% increase in online revenue compared to the same period of the prior year
- Managed web content and online inventory to ensure consistent branding and timely updates, increasing the number of new users by 138%
- Created and curated <u>engaging content</u> tailored for social media platforms, including Facebook and Instagram, resulting in a 125% growth in follows and a 198% increase in organic reach
- Streamlined order fulfillment processes and provided exceptional customer service by promptly responding to inquiries and resolving issues
- Supported business accounting functions by tracking expenses, preparing invoices, and reconciling accounts, ensuring accuracy and compliance with financial regulations

NW Reading Success Content Manager & SEO Specialist | April 2024

NWReadingSuccess.com

- Generated targeted web content for a Dyslexia tutoring business, enhancing online visibility and the customer journey, increasing tutoring case-load by 33%
- Audited website for SEO improvements and implemented site-wide optimizations, increasing organic search traffic
- Optimized website responsiveness and usability across different device types, enhancing the user experience

Electronic Literature Lab Social Media Video Specialist | November 2023 – March 2024

ELL.org

- Spearheaded promotional efforts for the "Re-Imagined Radio" podcast through strategic social media campaigns
- Directed and produced all video projects from conception through post-production and publishing
- Organized and maintained a content calendar for timely publishing of social media content, resulting in consistent audience engagement and increased brand awareness

Skills

Digital Marketing Email Marketing HTML5 & CSS3 Multimedia Design Social Media Marketing SEO & SEM Adobe Creative Suite QuickBooks

Paid Advertising Content Management Video & Audio Production Google Ads
Data & Analytics Web Design Visual Effects & Animation Slack, Teams

Certifications

Google Fundamentals of Digital Google Ads – Search Hootsuite Platform

Marketing Google Ads – Display Hootsuite Social Marketing

Google Ads – Measurement HubSpot Content Marketing

Previous Projects =

"What Is ELL? Site Trailer" Director, Filmer, Editor | February 2024

Vimeo.com

A short website trailer introducing the viewer to the Electronic Literature Lab and its mission.

- Planned, produced, coordinated, and filmed the interviews
- Executed post-production process, including video, audio, original music score, and color editing

Data Entry: Portal Social Media Specialist | Spring 2023

Instagram.com

Social media marketing campaign for the VR remake of Rob Swigart's 1986 Activision game, Portal.

Created and posted weekly original video content and oversaw promotion curated for short form platforms